

Open Position: Director of Development

Be a Part of God's Work at Agape!



We are currently accepting resumes for the following position:

Director of Development

Agape is seeking a dynamic, motivated and assertive **Director of Development**. The **Director of Development** leads a team in the development/volunteerism/communications activities of Agape. In partnership with the Chief Executive Officer (CEO), this position is responsible for planning, organizing, and directing all of Agape's fundraising efforts including; major gifts, annual fund, planned giving, special events, and capital campaigns. The **Director of Development** will help forge new relationships to increase Agape's visibility, impact, and financial resources. The **Director of Development** will also participate in the development design and implement a comprehensive plan for developing key external alliances by cultivating individual and philanthropic support.

Education & Experience Required:

Bachelor's Degree in Marketing, Communications, Business, Social Work or a related degree from an accredited college or university or equivalent combination of education, training and experience which provides the required knowledge, skills, or abilities for this position with at least 3 years of relevant professional experience in development, sales, communications or other equivalent. Demonstrated success in a development capacity, managing and forging relationships with multiple donor sources, including Foundations, and grant writing experience. Desired candidate has demonstrated success in marketing, public relations, and extensive fundraising experience, with the ability to engage a wide range of stakeholders. High energy and passion for the Agape mission, vision and values is required. Candidate should possess outstanding organizational and management skills, excellent communication skills - both written and oral. A successful candidate will: effectively manage multiple tasks and projects; effectively serve as a liaison between the organization and employees; results-oriented. Demonstrated proficiency in Microsoft Office is required. Will be required to work a flexible schedule and be available as needed some evenings and weekends. Candidate must be willing to engage in Agape's Performance Quality and Improvement (also known as Continuous Quality Improvement) standards of quality & excellence.

Qualified Applicants, please send resumes to: Employment@Agapemeanslove.org

About Agape:

Agape Child & Family Services is a faith-based, non-profit organization dedicated to providing children and families in Memphis with healthy homes. Agape serves nearly 10,000 children and families each year in an effort to keep them safe, smart and successful through school-based initiatives and site-based services in under-resourced communities; counseling; homeless services; adoption and foster care. In partnership with the Tennessee Department of Human Services, Agape and its community partners have expanded services via a two-generation model, wholly serving youth and parents in a poverty-reduction strategy, providing support, permanency, and sustainability in Frayser, Hickory Hill and Whitehaven. To learn more, call 901.323.3600 or visit agapemeanslove.org.

We are Proud to Offer: Competitive Pay, Excellent Benefits, Paid Holidays, and Opportunities for Professional Growth and Development

Contact:

Derichia Wells, 901.323.3600, Employment@Agapemeanslove.org

**All positions require a valid driver's license and automobile insurance. All applicants are subject to a drug screening and background check. Agape is a Christian organization and has certain religious requirements for its employees.*